Now What?
Closing the Leadership Gap
Work Across Factions
Work Across Factions

- Issue
- Opportunity
- Projects
- Peers
- Problems
- Superiors
- Subordinates
- Deadlines

The Leader
Work Across Factions

The Challenge, Problem or Opportunity

Faction A
Faction B
Faction C
You
Faction D
Work Across Factions
Act Experimentally
Act Experimentally

all the people in the world

all of the situations in the world
Act Experimentally

all of the people in the world

all of the situations in the world
Act Experimentally

*You*

Your values
Experience
Skills
Family preferences
Triggers etc.

All of the situations in the world

All the people in the world
Act Experimentally

You

Your values
Experience
Skills
Family preferences
Triggers etc.

All of the situations in the world

All the people in the world
Act Experimentally

*YOU*
YOUR VALUES
EXPERIENCE
SKILLS
FAMILY
PREFERENCES
TRIGGERS etc.

all of the situations in the world

all the people in the world
Act Experimentally

• What exactly will I do?
• When?
• How?
• With Whom?
• What’s smart about this approach?
• What’s risky about this approach?
• To what extent will I be pushing outside my comfort zone?