



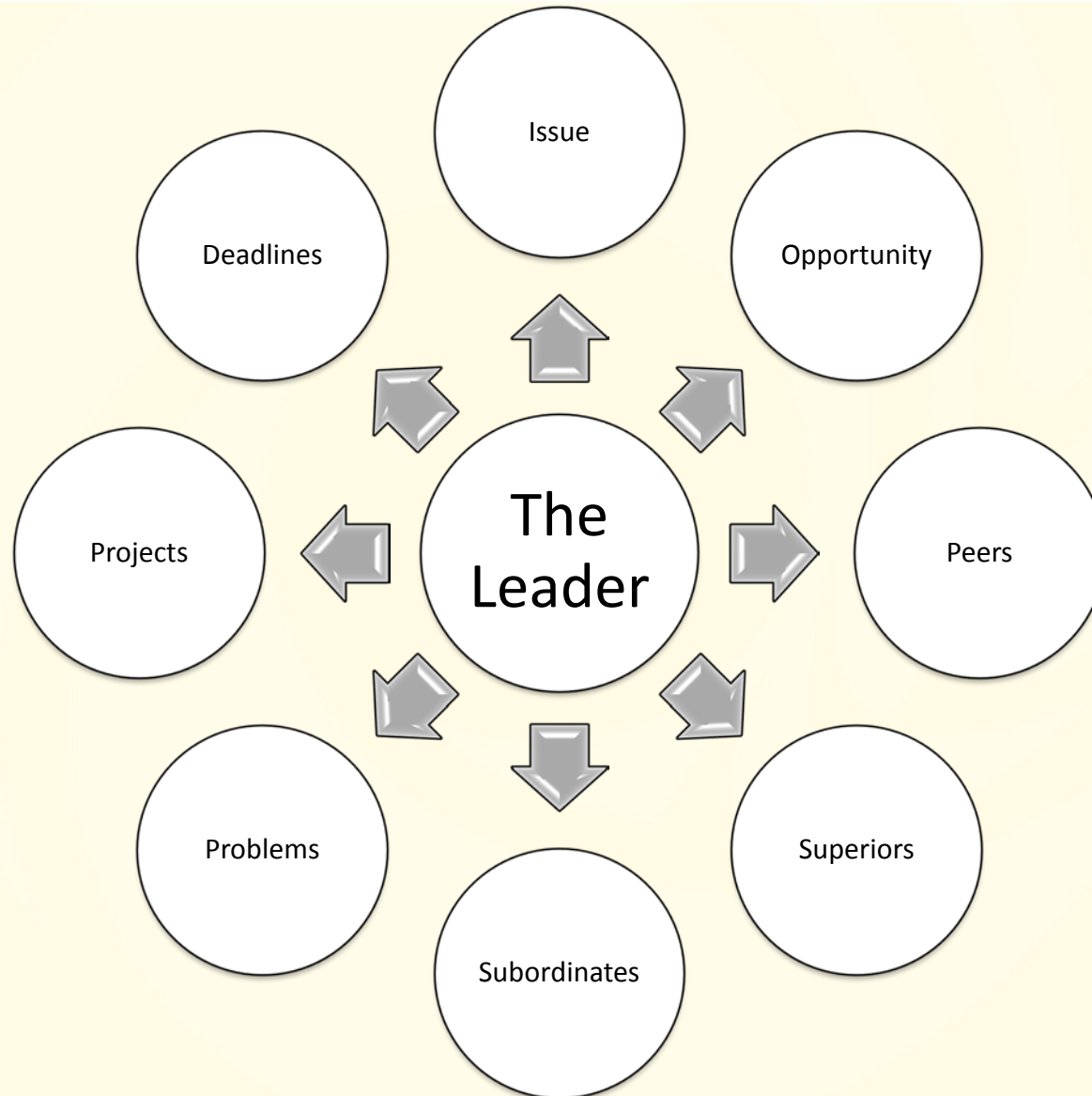
**KANSAS
LEADERSHIP
CENTER**

Now What?

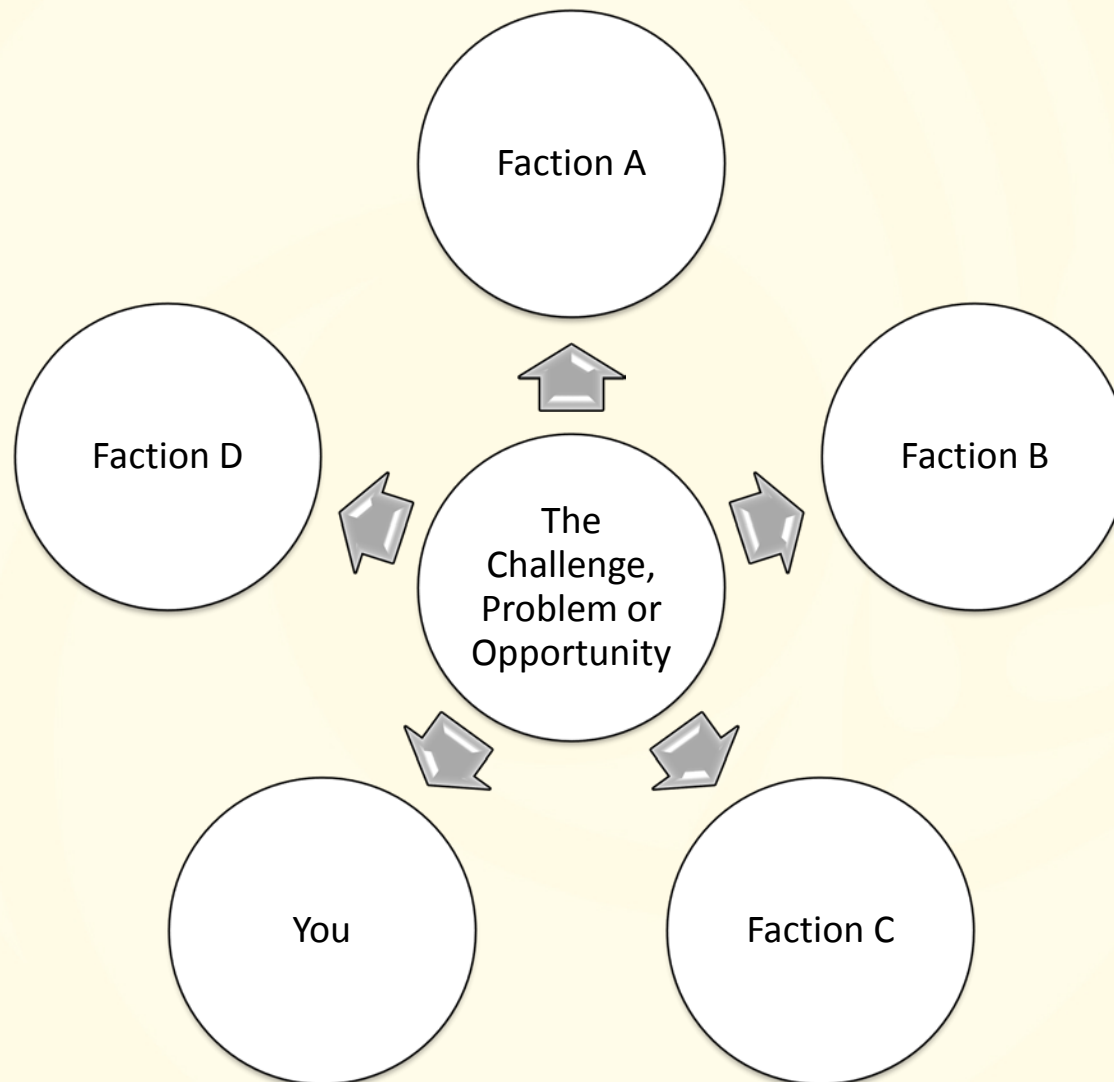
Closing the Leadership Gap

Work Across Factions

Work Across Factions



Work Across Factions



Work Across Factions



Faction Map

FACTION: _____
WHY THEY CARE: _____
CONNECTING INTERESTS: _____

LOSSES: _____

Degree to which they care about my issue (1 to 10)

Degree to which I need them to make progress (1 to 10)

FACTION: _____
WHY THEY CARE: _____
CONNECTING INTERESTS: _____

LOSSES: _____

Degree to which they care about my issue (1 to 10)

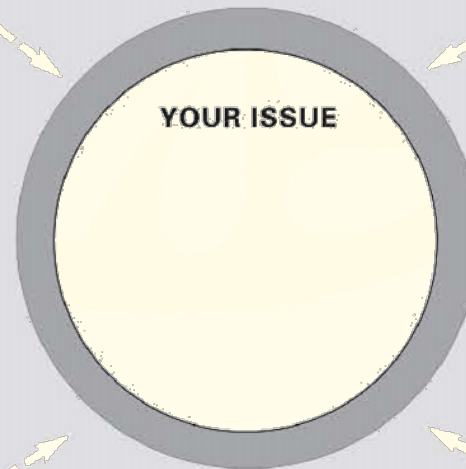
Degree to which I need them to make progress (1 to 10)

FACTION: _____
WHY THEY CARE: _____
CONNECTING INTERESTS: _____

LOSSES: _____

Degree to which they care about my issue (1 to 10)

Degree to which I need them to make progress (1 to 10)



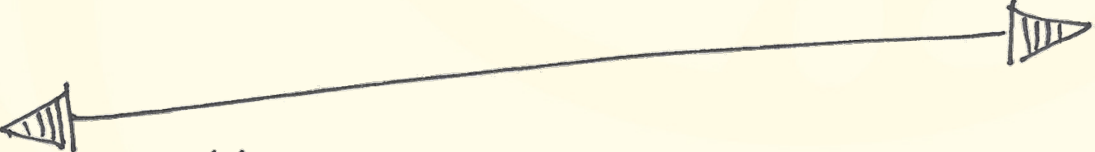
Act Experimentally

Act Experimentally

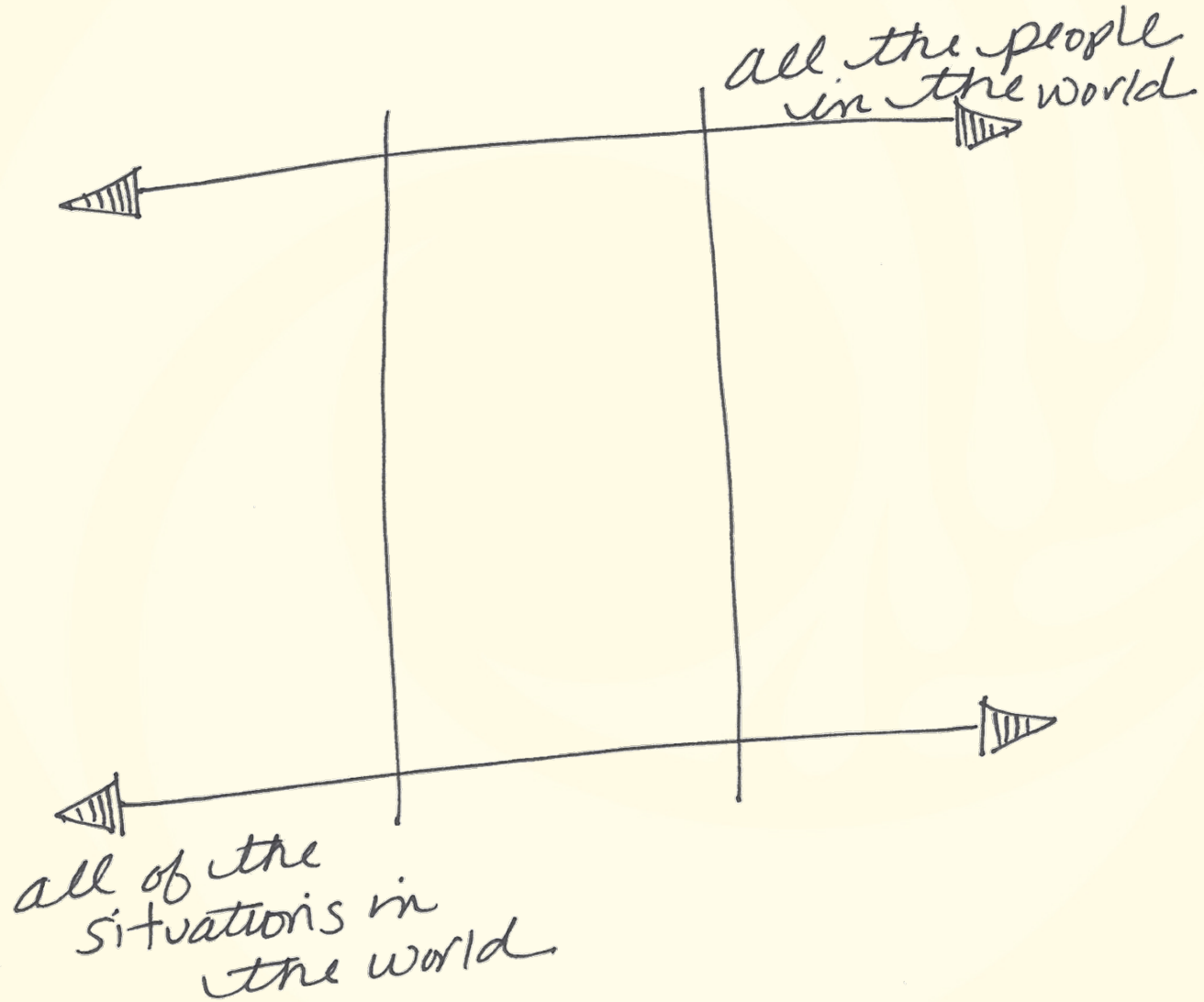
all the people
in the world



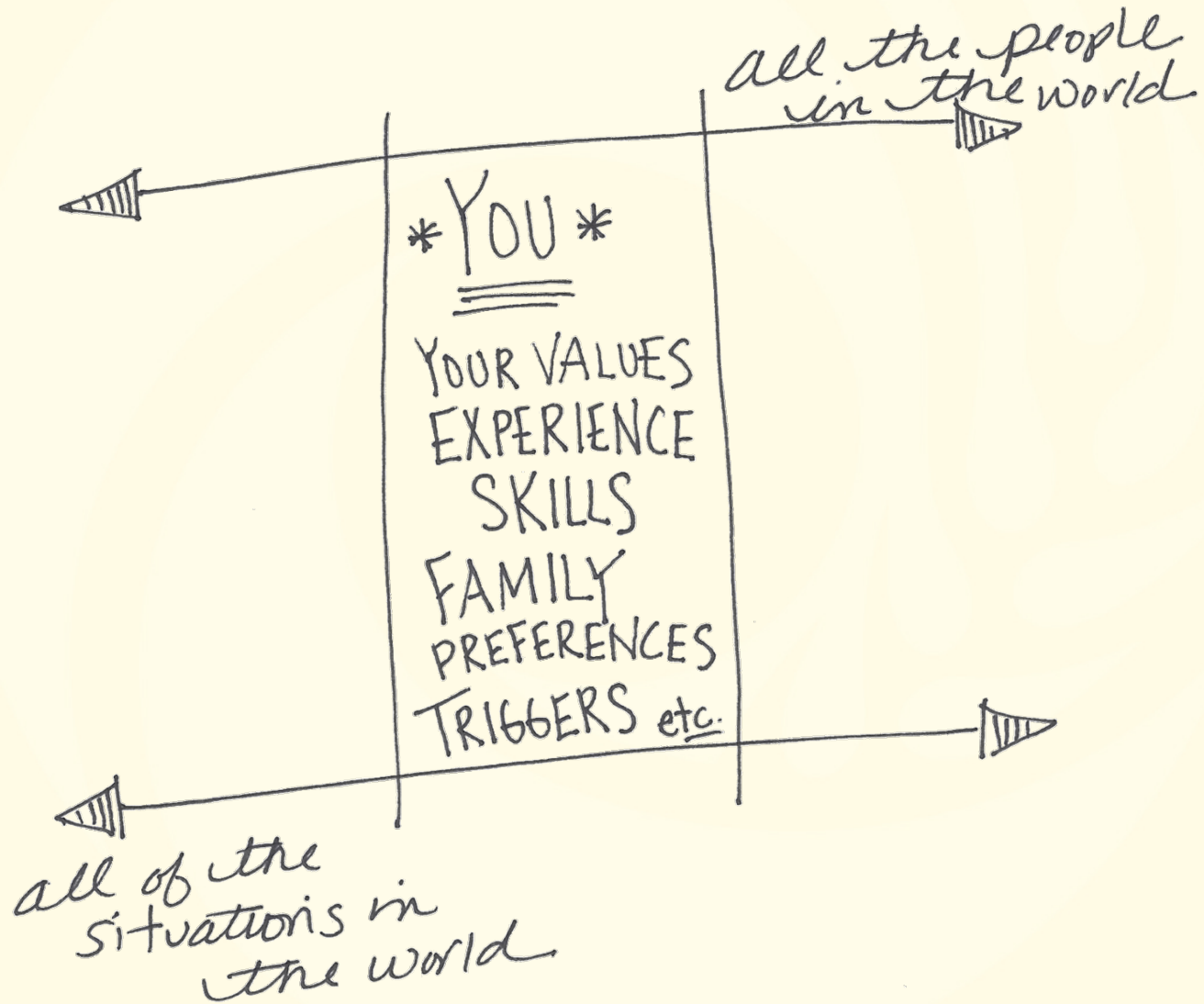
all of the
situations in
the world



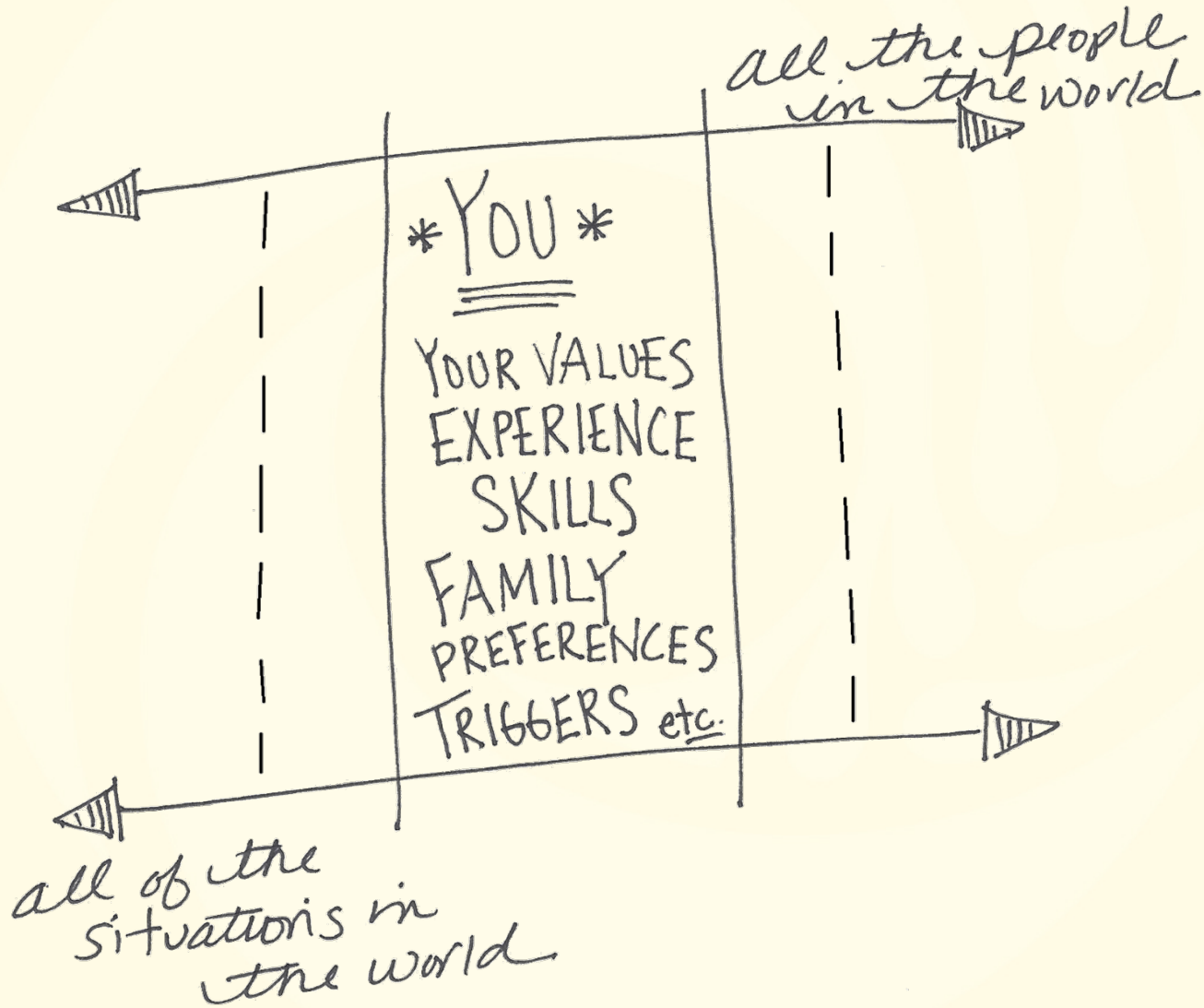
Act Experimentally



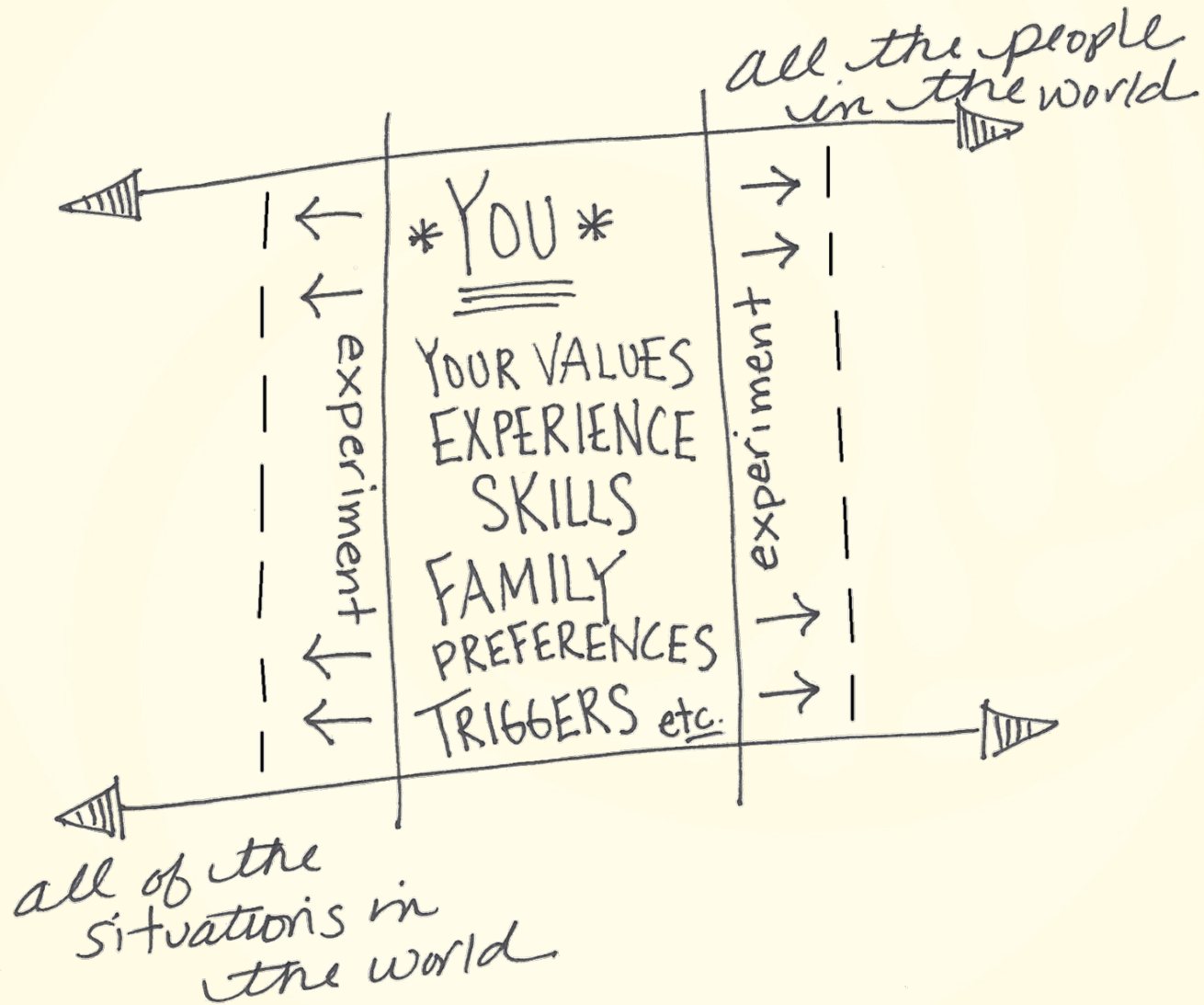
Act Experimentally



Act Experimentally



Act Experimentally



Act Experimentally

- What exactly will I do?
- When?
- How?
- With Whom?
- What's smart about this approach?
- What's risky about this approach?
- To what extent will I be pushing outside my comfort zone?





**KANSAS
LEADERSHIP
CENTER**

www.kansasleadershipcenter.org